



# BUILT TO OWN

SOLUTIONS FOR PRODUCTION, WAREHOUSING AND OFFICE BUILDINGS



# WHO we are

A leading real estate developer, investment and asset manager with 20+ years of experience.

Diverse land options available in multiple locations throughout Romania

Land development, utilities, access, permitting

Turn-key customized construction of buildings and specialized installations

Renewable energy solutions to support your activities

Integrated Building Management throughout the building lifecycle





We have delivered 1.7 million

square meters of buildings across more than 150 construction projects.

# **OUR** expertise

# specialized in logistics, industrial, office

Strong engineering, project management and construction capabilities for complex customizations

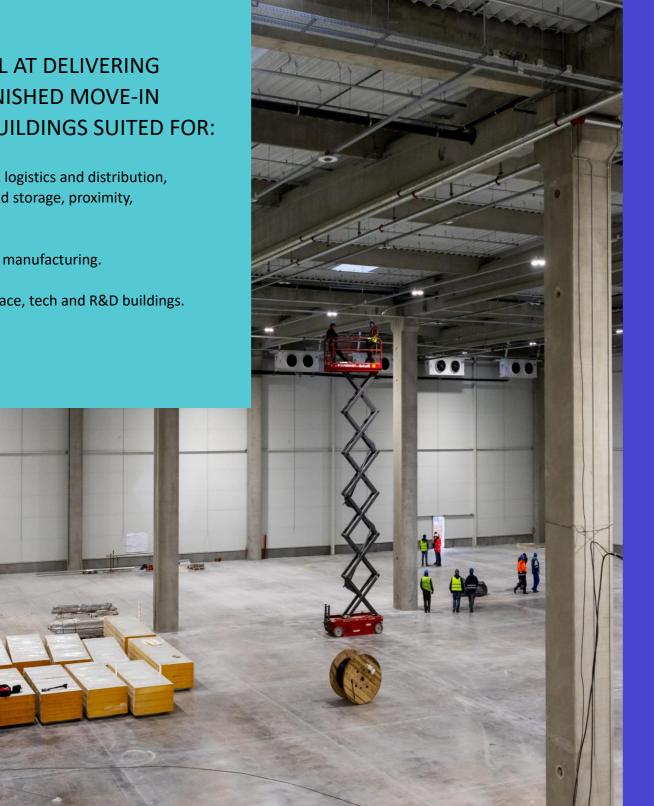


### WE EXCEL AT DELIVERING FULLY FINISHED MOVE-IN **READY BUILDINGS SUITED FOR:**

Warehousing, logistics and distribution, fulfilment, cold storage, proximity, e-commerce.

Light & heavy manufacturing.

Office, flex space, tech and R&D buildings.



# OUR philosophy

We view

# Customers as partners

We ensure satisfaction at each project stage through a collaborative and transparent approach

### CLIENT OPTIONS FOR DEVELOPMENT

We develop and build exclusively green buildings that meet sustainability standards.

### Built-to-Own (BTO)

Custom-built property owned by the client after completion at fixed, pre-agreed cost.

- Client capital investment during development.
- Long term stability and control.
- Long term RE investment, potential appreciation.





### Built-to-Suit (BTS)

Custom-built property leased by the client after completion.

- Rent payments during the lease.
- Flexibility to relocate and adjust space.
- Operational expense, frees up capital.

### **Operational Control**

Greater operational control over property management and operations.

Ability to implement specific operational requirements.

**Sustainability** Incorporation of green building practices.

Energy efficiency and reduced operational costs.



### Customization

Tailored designs to meet specific business needs.

C

Future-proofing properties for scalability.

### **Cost Efficiency**

Long-term financial benefits of ownership vs. leasing.

Potential for property appreciation.



# Services

We offer fixed costs, turn-key production facilities, warehousing, and office buildings as well as Integrated Building Management Services

### A. LAND DEVELOPMENT AND DE-RISKING

Selection of optimal land from multiple options

Regional analysis and micro-location feasibility studies

Liaison and support from relevant local authorities

Workforce and Infrastructure consulting

Coordination with development agencies, government offices, and specialized funding sources

Zoning, approvals, environmental assessments, utilities, access, and building permits

Client land acquisition post-risk mitigation



### **B. BUILDING DEVELOPMENT**

Customized design based on client specifications and needs, ongoing iterations and adaptations

Infrastructure and utilities provision

Construction, project management, quality control

Delivery adhering to budget and schedule

Special installations, lines of production, cabling, skids

Procurement of equity and debt financing (for Build-to-Suit projects)



### WE OFFER INTEGRATED BUILDING MANAGEMENT SERVICES

Asset, Property, and Facility Management

Permitting – updated Fire Permits, Building Permits, and Approvals

Industrial and Office Fitting and Refitting (Design, Construction, Compartments, Mezzanines, Production Lines, Skids, Cabling)

Comprehensive Fit-Out Services for Office, Industrial, and Retail Occupiers" WE OFFER GREEN ENERGY SOLUTIONS TO POWER YOUR ACTIVITIES:

On existing buildings

On buildings under development

Other locations as available to the client



# PROCESS STEPS

Initial consultation on specifications and needs.

Land options, assistance with labor, infrastructure, local municipalities.

Site selection, specifications and turnkey pricing agreed (rent in case of BTS).

Contract commitment and land site control (option/advance downpayment).

Engineering and detailed specifications, design and planning.

Permitting (building, environmental, utilities, roads).

Site Acquisition after land is de-risked.

Construction and Quality Control.

Handover and Post-Completion Support.



# TIMELINE

PREDEVELOPMENT 3 to 5 months

CONSTRUCTION 8 to 10 months 2

TOTAL project timeline 12 to 18 months.

# PROJECTS



#### VALEO

Completion: 2011 Size: 45,000 sq.M Timisoara Airport Park (TAP I) Location: Timis county Use: production & storage



#### HONEYWELL

Completion: 2014 Size: 12,000 sq.M Timisoara Airport Park (TAP I) Location: Timis county Use: production & storage



#### HAVI

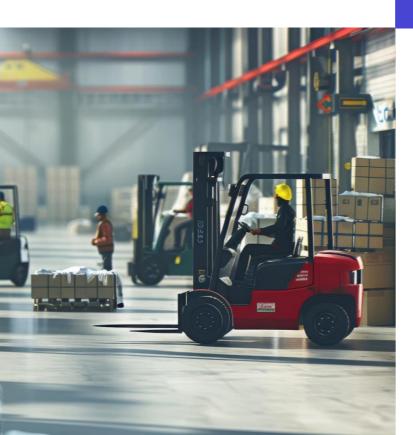
Completion: 2021 Size: 21,000 sq.M Chitila Logistics Hub Location: Ilfov county Use: General goods, Chilled & Frozen warehousing, national distribution center of fastfood products. Turn-key buildings delivered





#### MEGA IMAGE

Completion: 2020 Size: 4,600 sq.M Chitila Logistics Hub Location: Ilfov county Use: storage



YES

### Is the building cost fixed?



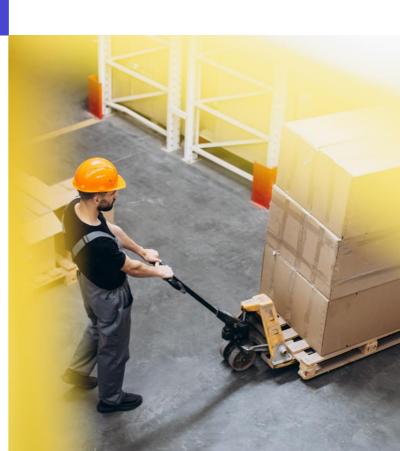
#### IWIS

Completion: 2020 Size: 6,700 sq.M IWIS Oradea Eurobusiness Park Location: Bihor county Use: production



#### HUF

Completion: 2020 Size: 10,000 sq.M Arad Industrial Park West Location: Arad county Use: production





#### CONTINENTAL

Completion: 2015 Size: 50,900 sq.M Timisoara Airport Park (TAP I) Location: Timis county Use: production & storage

### How can I be sure about the quality?

Weekly project management reports, cameras on-site, third-party quality consultants.



#### LITENS AUTOMOTIVE GROUP

Completion: 2017 Size: 8,000 sq.M Timisoara Industrial Park Location: Timis county Use: production



#### LINDE

Completion: 2023 Size: 6,000 sq.M Constanta Business Park Location: Constanta county Use: production



#### COCA-COLA

Completion: 2019 Size: 4,600 sq.M Location: Timis county Use: storage







DHL

Completion: 2022 Size: 1,000 sq.M Constanta Business Park Location: Constanta county Use: currier / regional distribution center



#### ELEKTROKONTAKT

Completion: 2024 Size: 14,000 sq.M Mures City Logistics Location: Mures county Use: production & storage



#### CAROLI

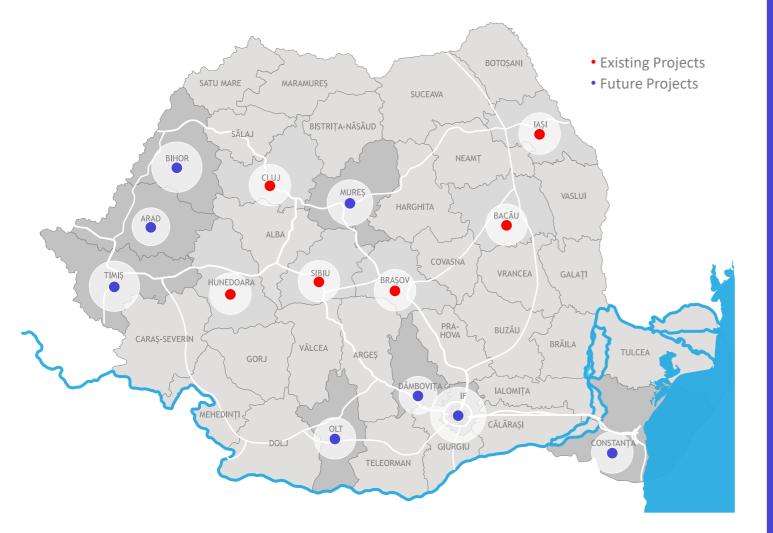
Completion: 2022 Size: 5,800 sq.M Pitesti Industrial Park Location: Arges county Use: Chilled & Frozen warehousing How can I be sure about the timeline?

Follow weekly milestone progress updates on your customer page, intervene if necessary.



#### FRIESLANDCAMPINA

Completion: 2023 Size: 4,400 sq.M Mures City Logistics Location: Mures County Use: Chilled warehousing, national distribution center of dairy products



# WHY choose us?

- Proven track record and expertise.
- Flexible land solution throughout Romania as per client needs, engaging with workforce & infrastructure consultants, local administrations and local RE networks.
- Extensive design assistance to define flows, specs.
- Customer-centric approach and bespoke solutions.
- Commitment to quality and excellence.
- Dedication to sustainable development aligned with local communities.

## **OUR COMMITMENT** to ESG and Sustainability

At Global Vision, we are passionately committed to environmental, social, and governance principles, guiding us to create industrial real estate that promotes a sustainable future for our planet and communities.



### Environmental Stewardship

We minimize our ecological footprint through:

Green Building Standards: All developments meet leading certifications like BREEAM

Renewable Energy Integration: We use renewable energy sources to reduce carbon emissions.

Resource Efficiency: advanced water and energy management systems, including energy-efficient HVAC and lighting.

ESG principles are central to our identity. By developing environmentally friendly and socially responsible industrial real estate, we are building a sustainable future for generations to come.

Join us in making a positive impact on the world, one building at a time.

### SOCIAL RESPONSIBILITY

Community Engagement: Supporting local development through education, jobs, and infrastructure.

Health and Well-being: Ensuring green spaces, natural light, clean air, and ergonomic spaces.

Inclusive Workplaces: Promoting diversity, equality, and respect for all.

We uphold the highest standards of integrity and transparency through:

Ethical Practices: Adhering to rigorous ethical standards and compliance with laws and regulations.

Stakeholder Engagement: Maintaining open communication with investors, occupiers, employees, and community members to align projects with their values.

**Building a Sustainable Future** 



### GlobalVision

## CONTACT

If you are interested to find out more about our business lines, how we work and plans of growth, or if you want us to collaborate, please contact us directly and we will be swift to reply.

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